



Chetan Bhanot

Managing Partner of *blueprint North America*

Modern-Day storyteller searching for the narrative in human behaviour.

Lives in Dallas, Texas (with Canadian roots!) with his wife Nina and two children, Sarina and Sahil.

blueprint North America

We offer training, coaching, consultancy and keynote addresses that help **build confidence** in individuals, teams and organizations in four areas:

1. PERSONAL CONFIDENCE

2. SALES CONFIDENCE

3. STRATEGIC CONFIDENCE

4. LEADERSHIP CONFIDENCE

Anchored by our values – Purpose, Performance and Positivity – we believe that **success can be planned**, that winning is by design, and that you are the architect of your outcomes. Using blueprint processes, tools and concepts helps commercial professionals to learn to be disciplined, plan to be prepared, and **choose to be confident**.

What **inspired** you to dedicate your life to helping people and organizations unleash their potential?

I've met and interacted with so many great people and found that we limit our potential everyday, sometimes on purpose and many times unknown to ones self (until years later...). As a result, we all need a catalyst to help find that spark and that's where your network of supporters are supposed to come in and help. With blueprint, we get to be the catalyst, challenging the status quo in a meaningful way. Coaching, consulting, facilitating or cheerleading, we get to put practical processes and techniques into action to stretch your mindset, build some professional muscle and unleash your potential.

Proudest business accomplishment?

I guess personal and business have begun to mesh together into one life for me as my daughter wrote a piece on the power of a **Growth Mindset** and it actually was selected to be published for her school library. I guess I take my work home and it's not a bad thing.

What advice would you give new leaders?



Find ways to turn 1 opportunity into 10 new opportunities... even if you only achieve something less than 10, that's far better than where you started from...

FAVORITE...

TED TALK

These keep changing but I'm currently a fan of the *Power of Vulnerability* by Brene Brown or *Be an Opportunity Maker* by Kare Anderson

BOOK

Ishmael by Daniel Quinn

CITY

Singapore... it's a cultural smash-up of old and new, east and west, with endless adventures.

QUOTE

"I've never lost, I've either won or I've learned."
~ Nelson Mandela

